

## **Person Specification**

Post:	Shop Manager
Department:	Retail

	Essential Criteria	Desirable Criteria
Education/ Training	Good general education  NVQ level 2 in Retail Management (or equivalent) or a willingness to work towards qualification	
Knowledge/ Skills/ Ability	<ul> <li>Excellent communication skills, written and verbal</li> <li>Excellent planning and administration skills</li> <li>Ability to work independently and on own initiative</li> <li>Ability to motivate others, delegate work and explain ideas</li> <li>Ability to work in a diverse team with staff and volunteers</li> <li>Numerate with the ability to analyse financial data</li> <li>IT literate with knowledge of Microsoft Outlook, Word and Excel</li> <li>Problem-solving skills</li> <li>Creativity</li> </ul>	Knowledge of EPOS/ Cyber till programmes  Ability to recognise stock potential to generate income  Basic knowledge of health and safety Inc. fire regulations with the ability to identify potential risk  Knowledge of Gift Aid
Background/ Record of Achievement	Retail experience  Experience in training and managing staff and/or volunteers  Achieving sales targets	Experience of working with volunteers or as a volunteer  Experience in Charity Retail
Qualities/ Attributes	The post holder should be able to work under his/her own initiative and under pressure to meet the physical and administrative demands of this role.  A flexible and helpful manner should be demonstrated at all times.  Prepared to be hands—on, leading by example.  Empathy with the work of St Nicholas Hospice Care Flexible  Perseverance	
Other Requirements	Willingness to travel to team meetings or to provide cover at other Retail shops, as and when required.	Full current driving licence with ability and willingness to use own vehicle.