# Role Profile



**St Nicholas Hospice Care** is a local charity providing help, advice and support to people in West Suffolk and Thetford, who are facing dying, death and grief.

Job Role Assistant Shop Manager

**Department** Retail

Reports to Shop Manager

**Location** Barton Road

# **Background Information**

Our shops are part of a Retail Team that generates an income of over one million to support our services for people and their families living with long-term and life-threatening illnesses. St Nicholas Hospice Care shops are located across West Suffolk as well as our online eBay and Amazon shop and Donations Centre.

As well as generating income they support the local community and signpost to Hospice services.

## Job Purpose

Manage the shop in the Shop Manager's absence, driving income and innovation in own department areas. Motivating a volunteer team to achieve sales targets in the shop whilst providing a high-quality customer service.

# Key Accountabilities & Responsibilities

Support the day-to-day running of the shop, assisting the Shop Manager, Shop Supervisor and volunteers. Meeting agreed sales and gift aid targets for own areas of responsibility and contributing to the overall success of the site.

#### **Customer and Donor**

- Provide excellent customer service both internally and externally
- Deal with complaints effectively
- Process sales using Electronic Point of Sale (EPOS) system
- Actively encourage donors to complete Gift Aid forms for donated items
- Ensure all staff and volunteer purchases are processed and recorded following policy and procedure

#### Building, Security, Health and safety

- Responsible for opening and closing the shop in the Shop Managers absence
- Responsible for cashing up, banking and completing reconciliation procedures in the Shop Managers absence.
- Ensure all staff and volunteers comply with Health and Safety and associated policies.
- Ensure the Shop meets the highest standard of cleanliness and merchandise presentation standards at all times
- Ensure that all donations are stored and handled using the correct procedures

#### **Volunteers and Staff**

- Support the Shop Manager with induction, training and development of staff and volunteers, ensuring they have the skills and knowledge to fulfil the requirements of the role.
- Support the Shop Manager with supervisors 1 2 1 process
- Support the Shop Manager in ensuring volunteers are updated on policy and procedure
- Motivate volunteers to actively recruit Gift aid donors through knowledge and awareness of the scheme

#### Stock

- Communicate with the Donations Centre arranging deliveries and collections of stock
- Ensure all stocks are secured safely
- Assist in stocktakes, following policy and procedure
- Minimise stock loss through fraud prevention including internal/external theft

# Key Working Relationships

#### Internal

Wider retail team - Daily within job role

External – Customers – Occasionally when processing sales Suppliers – Occasionally in reference to New Goods

# Job Scope

Decision making	- Daily decision making regardings
_	Daily decision making regarding:
level	Stocks received from warehouse or donor
	Volunteer and supervisor duties for day
Financial	Assist Shop Manager in achieving income target up to £250,000
resources	depending on shop size and turnover
	Assist Shop Manager in maintaining building and contents – raising work orders
	Processing payments from £1 to £600 + dependant on shop type and turnover
Other resources	Shared responsibility for ordering shop consumables, cleaning
	supplies
	Shared responsibility for the maintenance of shop equipment
People	Responsibility for Shop Supervisors 1 2 1's
management	Shared responsible for up to 25 volunteers
	Shared responsibility for up to 4 Duke of Edinburgh students
Legal, regulatory	Shared responsibility for Health and Safety of the site
and compliance responsibility	GDPR in relation to staff, customers and donors information

## **Person Specification**

#### Knowledge, qualifications and experience

#### Required

- A good general education (GCSE D or above in English and Maths)
- Administration experience including being able to use IT and Microsoft Office programs
- Experience of working in a busy retail environment
- Experience of sales, targets and cash handling
- Experience in time management, own and others
- Demonstrable supervisory experience in a Customer Service or Sales environment
- Clean driving licence

#### Skills and abilities

- Excellent communication and interpersonal skills
- Organisation and problem solving skills
- Ability to motivate and inspire others
- Customer service driven with a positive attitude
- Self-motivated and uses initiative
- Good level of physical fitness to meet the demands of the role (stock handling, unloading deliveries, merchandising)

### Other

Requirement to work weekends and some unsociable hours as directed by your line manager may be required.

# Standards and Expectations

#### **Policies and Procedures**

All Hospice employees are expected to follow policies, procedures and guidance as well as professional standards and guidelines.

#### **Confidentiality / Data Protection**

You should be aware of the confidential nature of the Hospice environment and/or your role. Any matters of a confidential nature, relating to patients, carers, relatives, staff or volunteers must not be divulged to any unauthorised person. You should make yourself aware of the requirements of the Data Protection Act and follow hospice procedures to ensure appropriate action is taken to safeguard confidential information.

#### **Health and Safety**

You are required to take reasonable care for your own health and safety and that of others who may be affected by your acts or omissions and you should ensure that statutory regulations, policies, codes of practice and safety and good house-keeping rules are adhered to, attending training as required.

#### **Safeguarding and Mental Capacity Act**

All employees have a responsibility to safeguard and promote the welfare of adults, children and young adults. It is essential that all safeguarding concerns are recognised and acted on appropriately in line with the policies and training. You must ensure you always act in the best interests of any person lacking mental capacity.

#### Infection Control

All employees have personal responsibility for Infection Prevention and Control practice. You should ensure you are familiar with, and comply with, all relevant Infection Control policies and training for minimising the risk of avoidable Infection.

#### **Equality and Diversity**

We recognise and encourage the valuable contribution that people from all backgrounds and experiences bring. You will treat all individuals on the basis of merit and without prejudice.

#### **Volunteer Assistance**

The Hospice has the advantage of being supported by many volunteers. If a volunteer is assigned to assist you at any time, you will still retain responsibility for the requirements of this job and at all times you will be expected to treat volunteers with respect and value their contribution.

#### **Job Description**

This job description is not intended to be restrictive and should be taken as the current representation of the broad nature of the duties involved in your job and needs to be flexible to cope with the changing needs of the job and the Hospice.

#### **Values**

Our core values guide the way we work together to care for our people and support their loved ones. Our values, which are rooted in the charity's early days, create our culture and are a combination of all our actions, behaviours and decisions. **Our values are Compassion, Accountability, Respect and Equity.** 

March 2024